

“We believe in the power of reflection and emotion”

ATRESMEDIA

www.atresmediacorporacion.com

Presentation to investors

June 2022

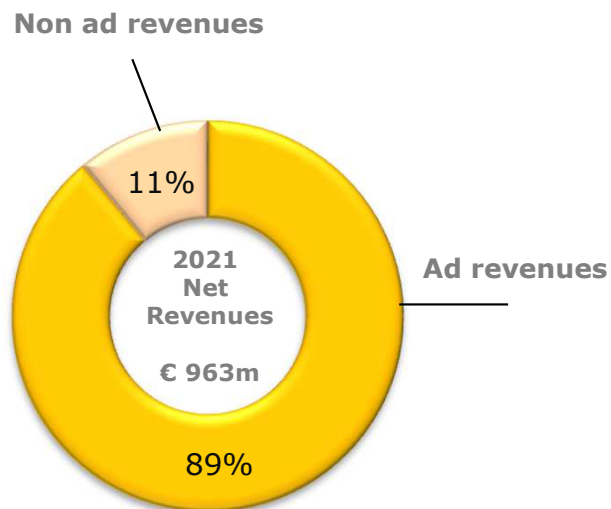


Atresmedia: Revenue breakdown in 2021

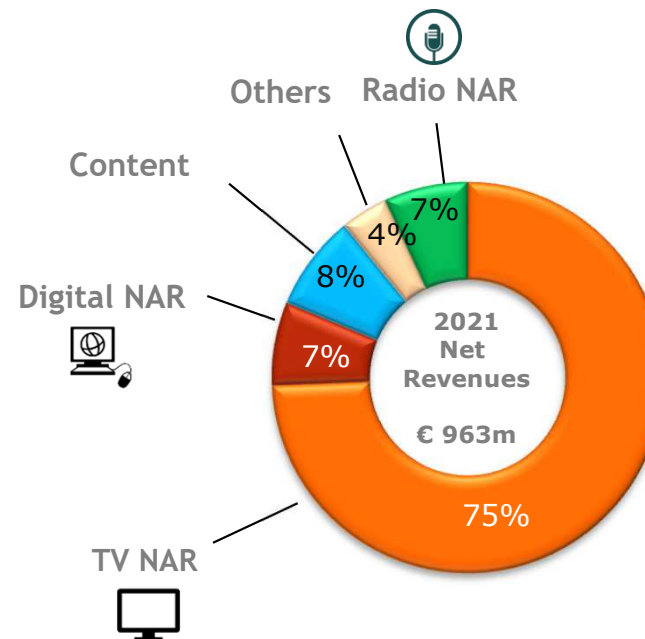
Advertising as core business while progressing into diversification



Revenues by origin



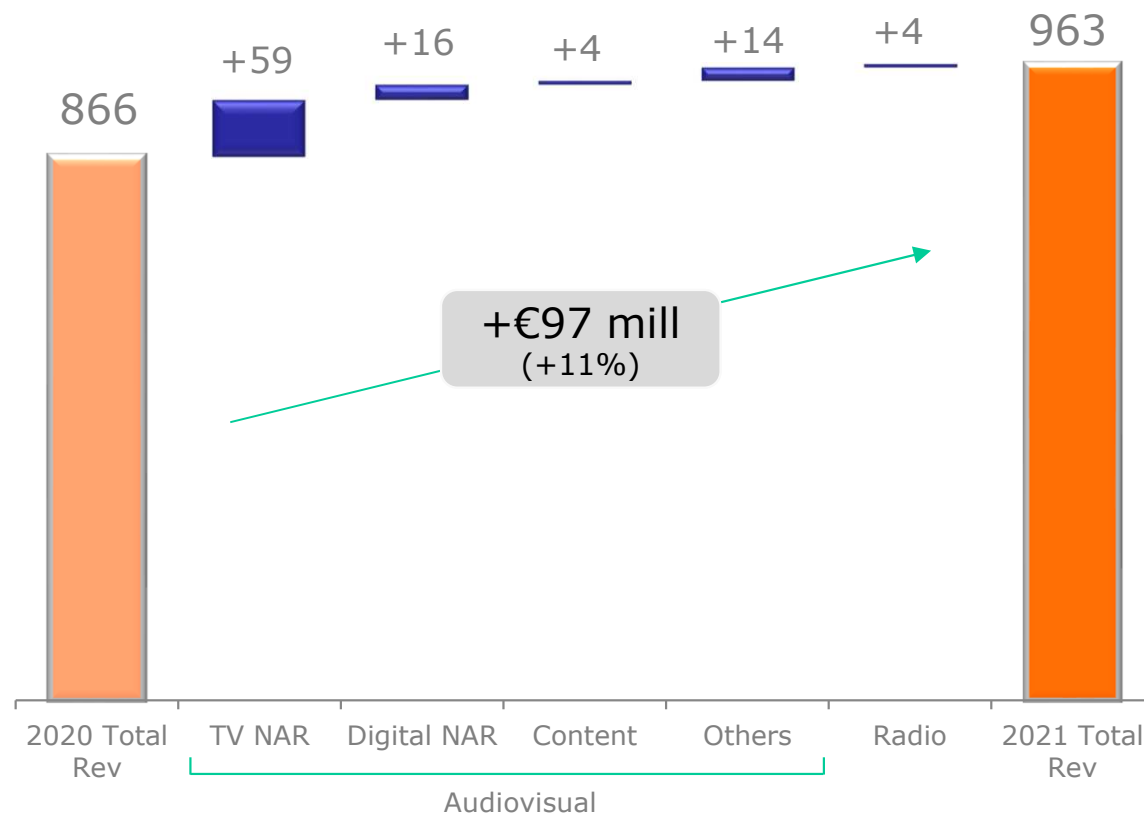
Revenues by division



Atresmedia: Revenue bridge 2021 vs 2020

Total revenue increased by €97 mill yoy vs 2020

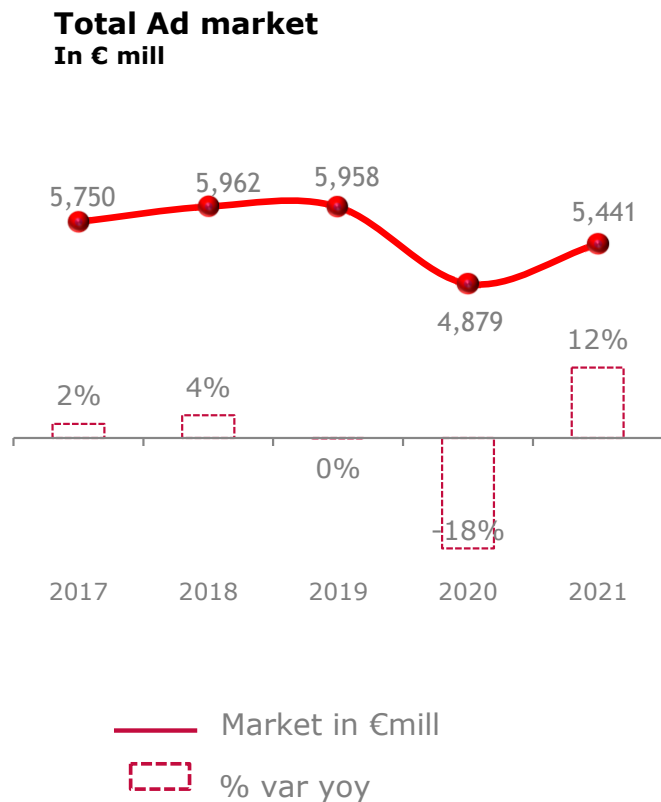
2021 Δ Revenue bridge In € mill



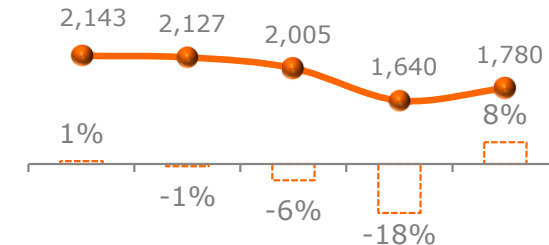
Source: Atresmedia's financial statements
Eliminations are not included

Spanish Advertising Market: TV, Radio and Digital

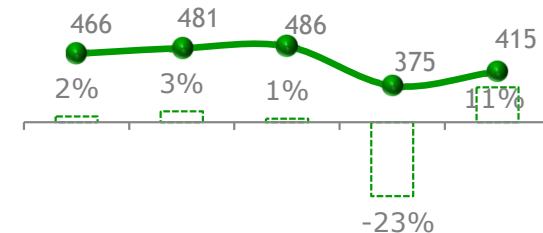
The most relevant advertising markets for Atresmedia have been positive in 2021



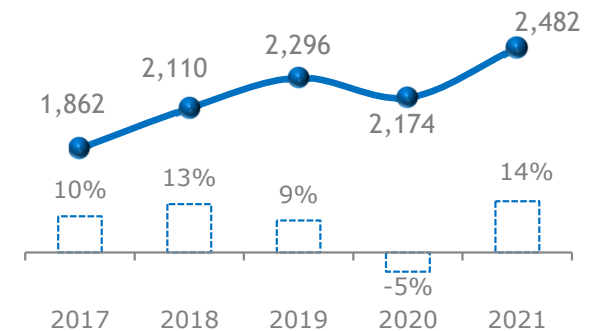
TV Ad market
In € mill



Radio Ad market
In € mill

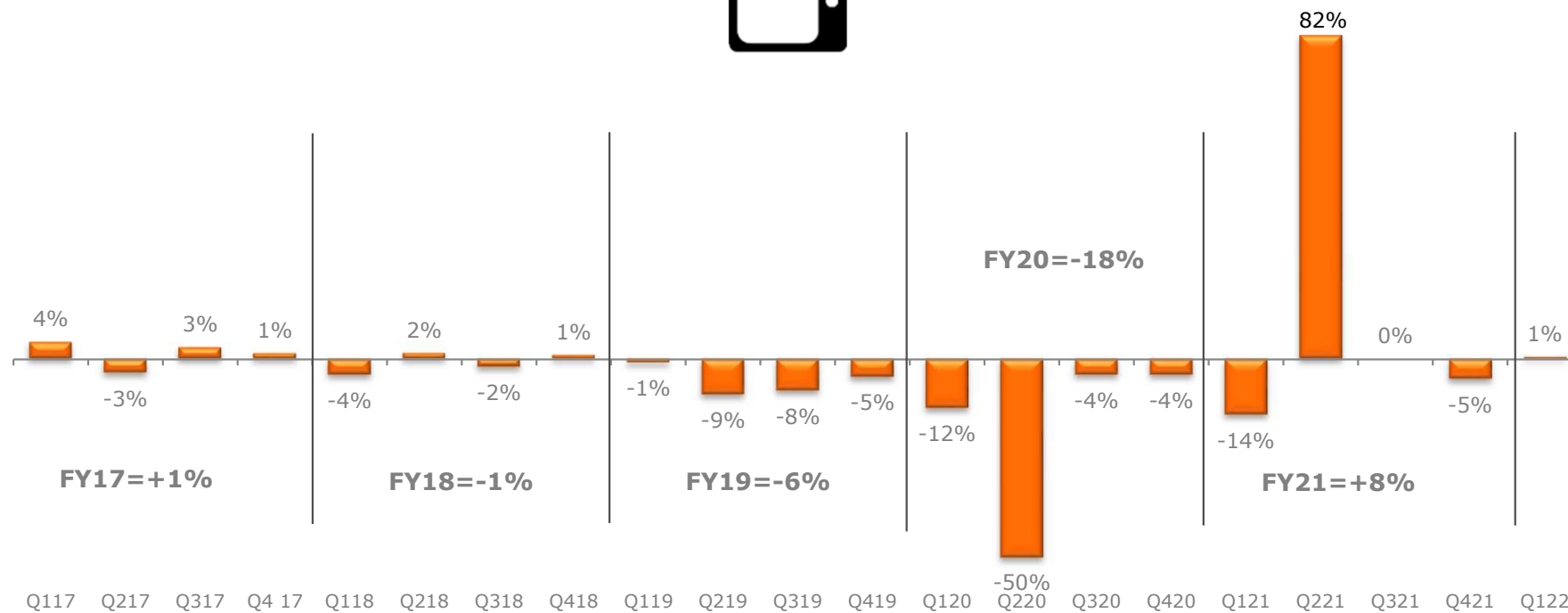


Digital Ad market
In € mill



Source: Infoadex.

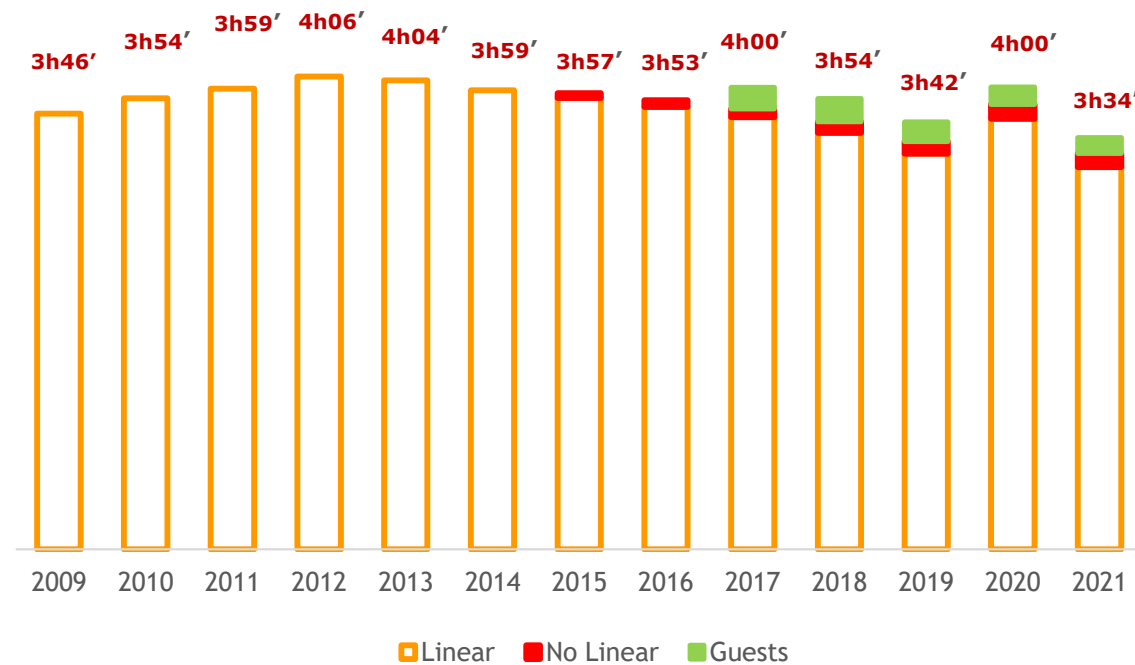
Gross TV advertising by quarter (yoy growth)



Source: Infoadex.

Total TV viewing (3h 34') back to pre Covid levels

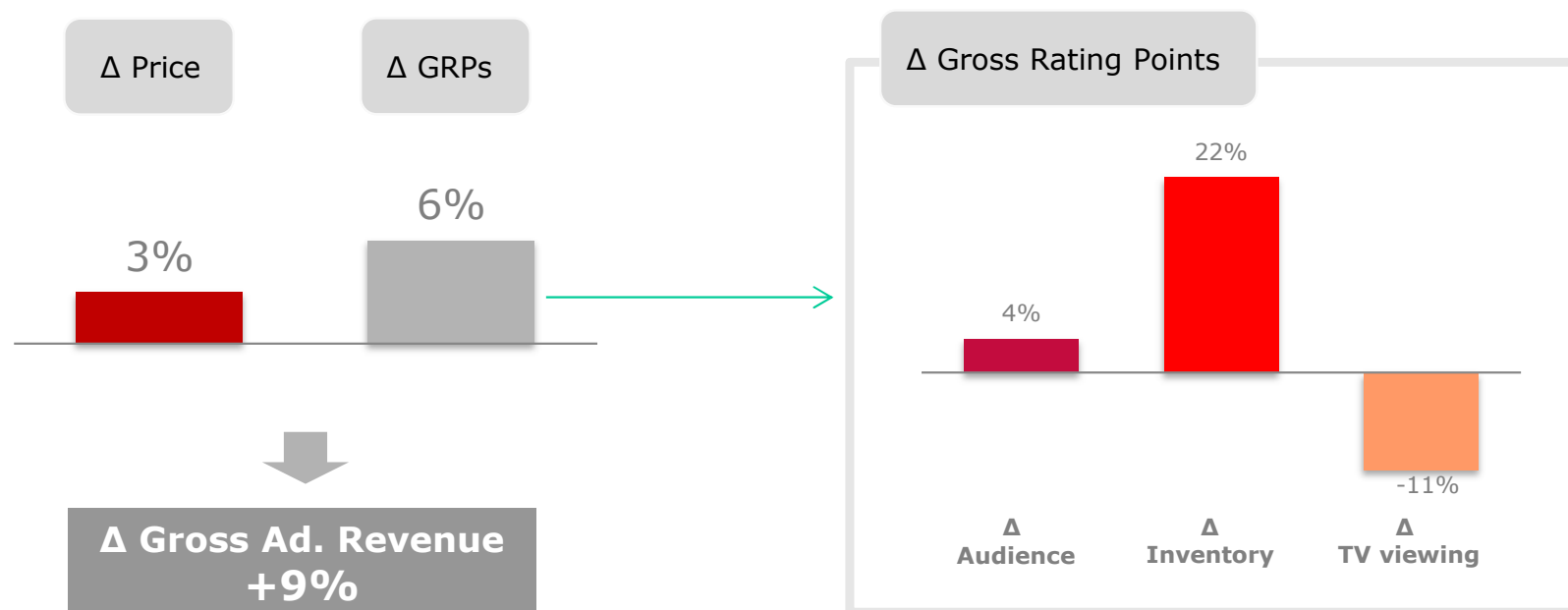
Avg TV viewing /person (hours)



Source: Kantar Media. Non linear TV viewing includes +7 days viewing through TV set (TV viewing on desktops, tablet or mobile devices not included)

Atresmedia Television: Revenue key variables

A3M TV's revenue key variables in positive

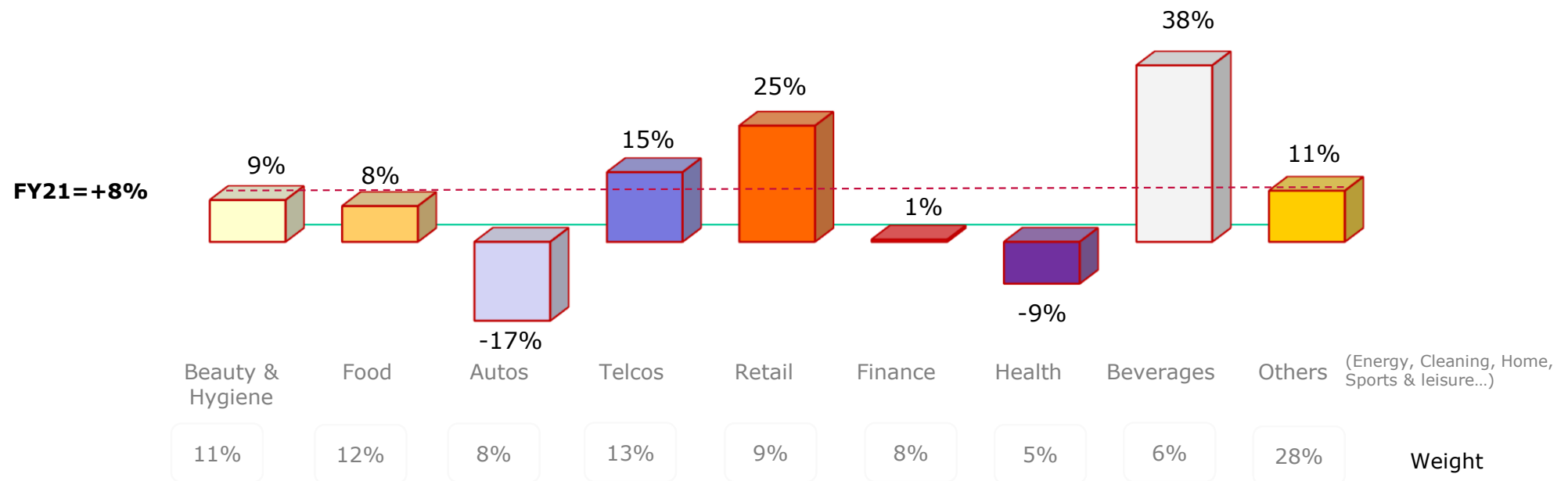


Source: Internal estimates

Atresmedia Television: Advertising Sectors

2021: Recovery in most of the categories

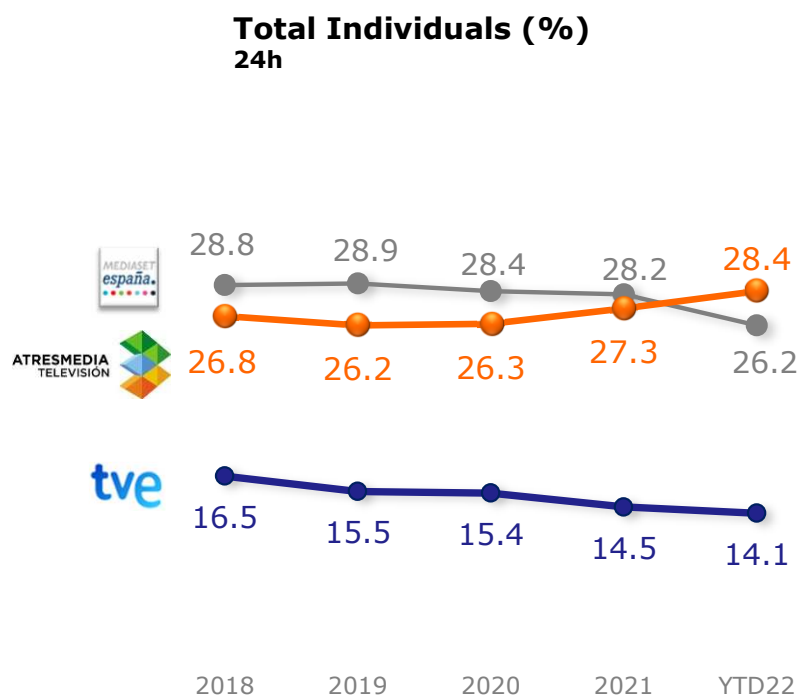
Ad spending by sectors
% FY21 vs FY20 yoy



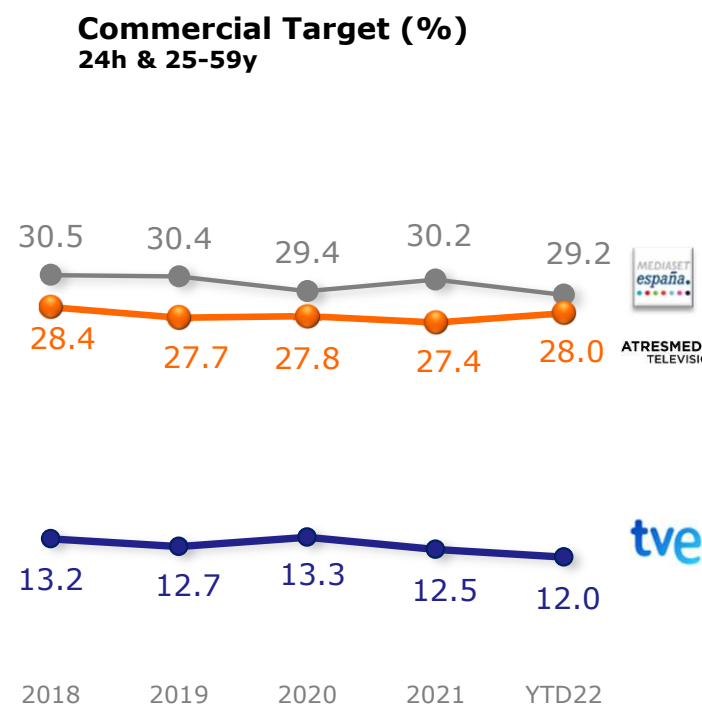
Source: Internal Estimates

Atresmedia Television: TV group audiences

Atresmedia TV: Stable audience share along the years



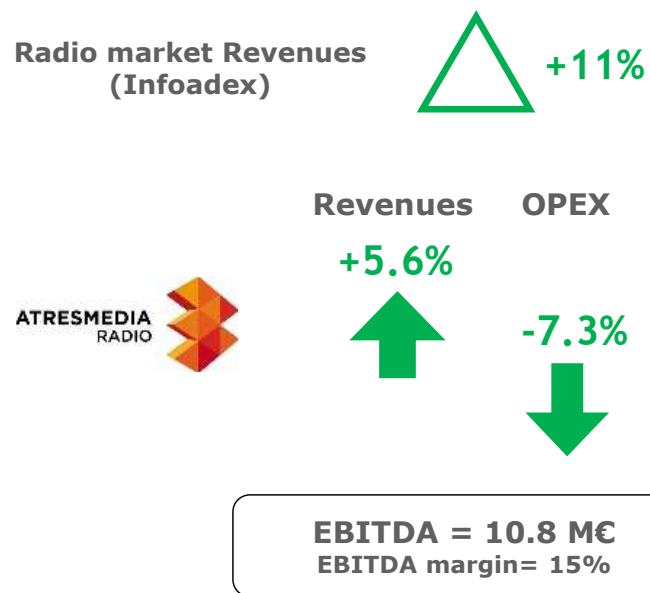
Source: Kantar Media. Total Individuals (4y+)



Source: Kantar Media. Individuals between 25 and 59 yrs. Old

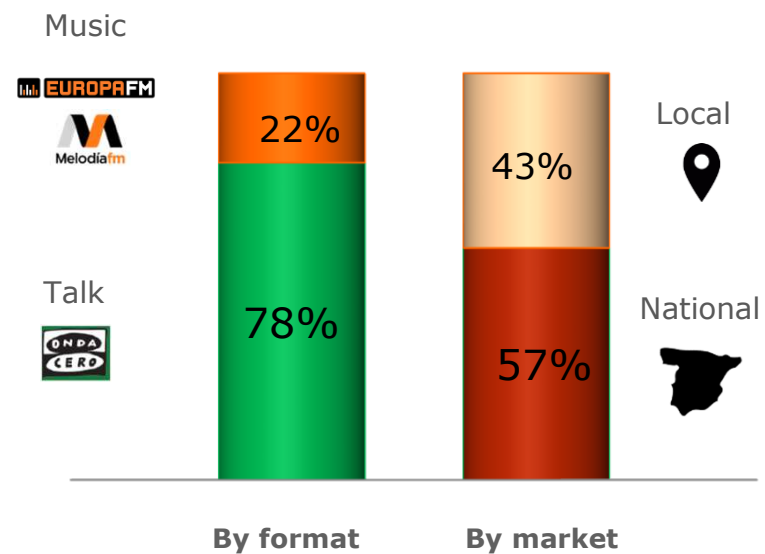
Radio: Strong recovery after Covid 19

A3M Radio KPIs % FY21 growth yoy



Source: Infoadex

A3M Radio: Revenue breakdown %



Increasing weight in Atresmedia's P&L



Δ rev: +31% yoy

ATRESMEDIA VOD & OWN PROPERTIES

Most visited sites Ranking
(Comscore. Dec 21)

#6th

Monthly Unique Users
(Comscore. Avg 21)

>27 mill



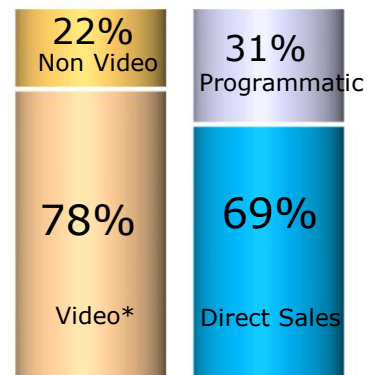
3.2 mill
Videoplayer users
(Avg 2021)

10.8 mill
Registrations
(Dec 21)

OTHER DIGITAL ASSETS



Sales 2021



By Format
* Incl Rich media

By Type of sale



Influencer Marketing Agency

Add into Atresmedia's perimeter as of Aug 20

Sales 2021 **+125%** vs 2020

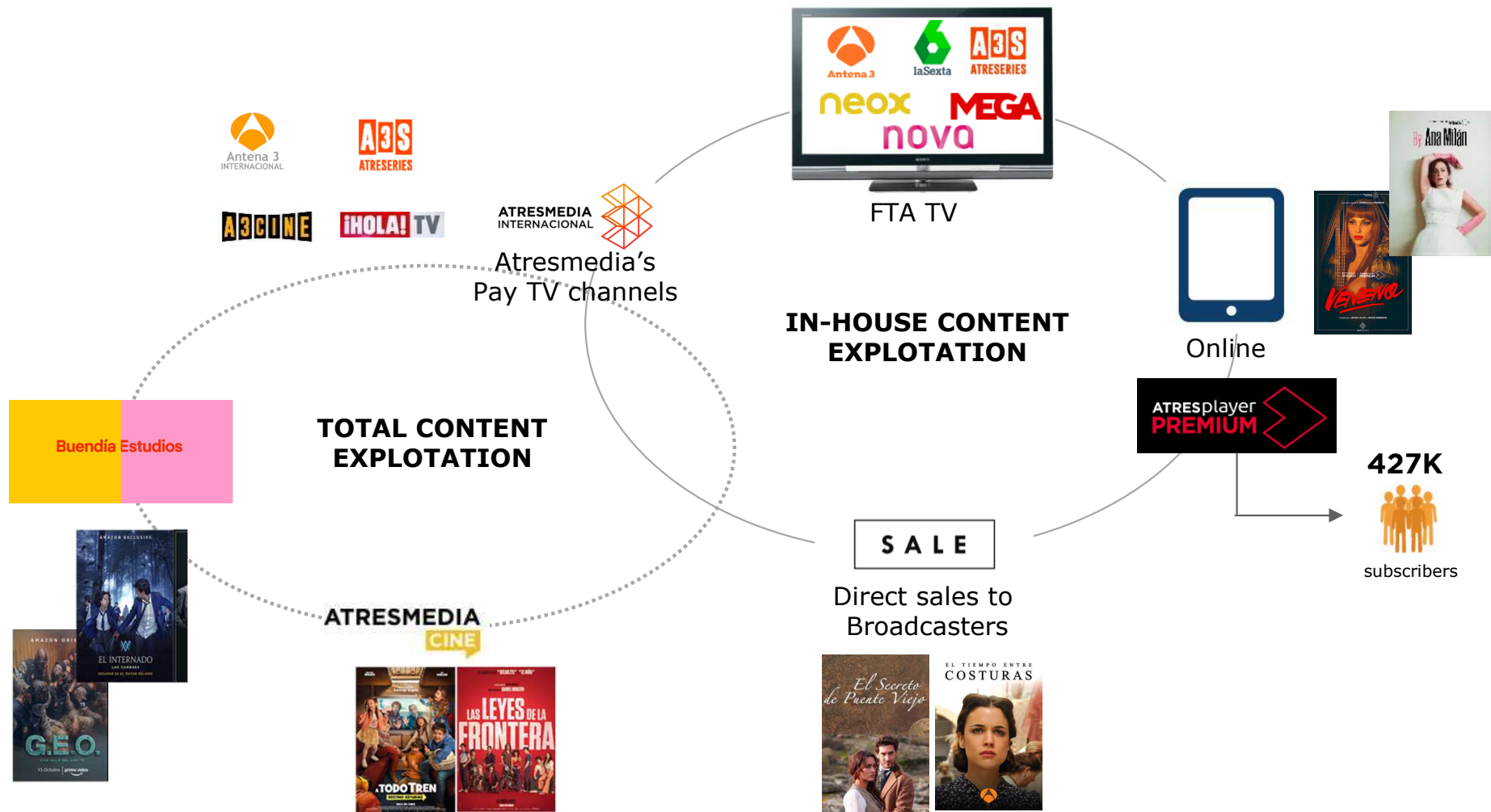


Automotive web page

Acquired in Nov 21
Unique Users: 4.5 mill

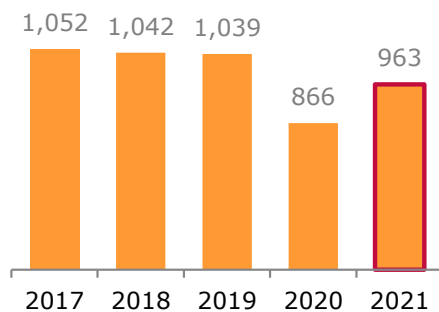
Content Production and Distribution

A solid strategy in content leveraging our content production expertise

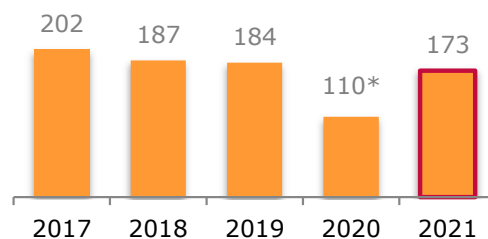


Atresmedia's Key Metrics 2017-2021

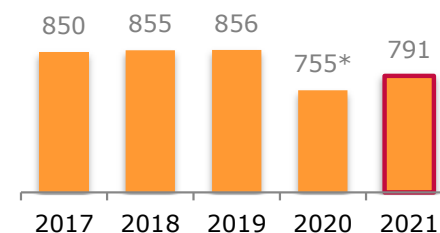
Net Revenues (€mill)



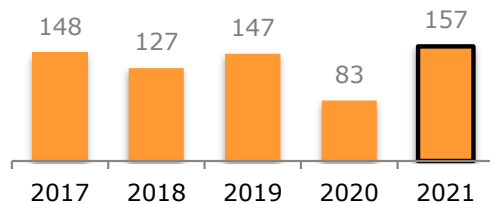
EBITDA(€mill)



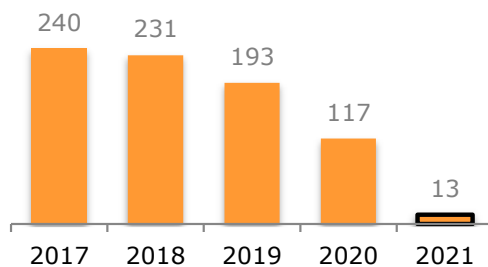
OPEX(€mill)



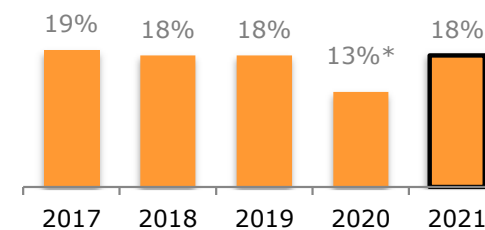
FCF (€mill)



Deuda Neta (€mill)



Mg EBITDA (%)



* In proforma basis: Excluding severance scheme plan in the amount of 36M€

Guidance 2022

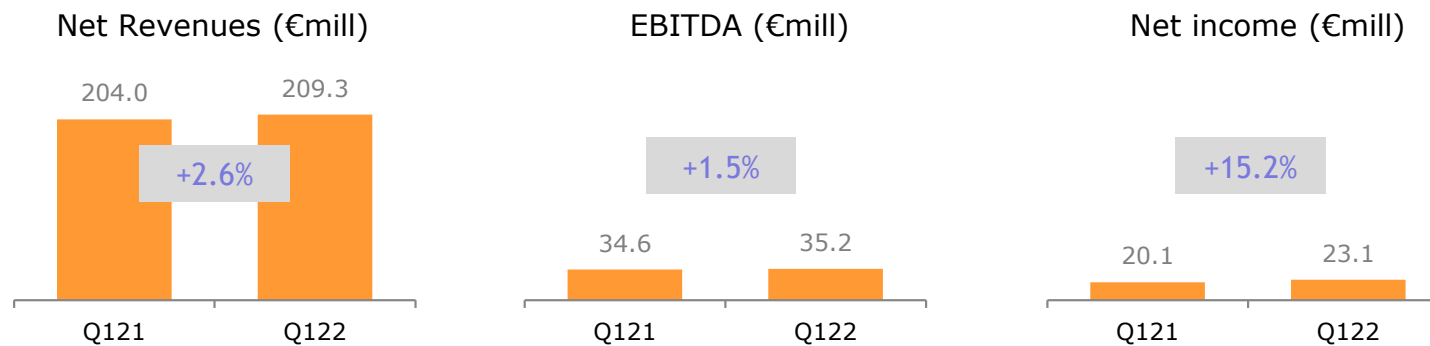
TV Ad Market ~ +4%	P & L Δ 1€ Revenue → Δ 0.5€ EBITDA
Pay out ratio ≥80%	Total Net Debt Target ≈€50-60 mill

Q1 22 Highlights

Operational highlights

	Jan-Mar 2022	Jan-Mar 2021
TV audience	28.5%	27.9%
TV market share (internal estimates)	42.7%	42.5%
Radio listeners (millions)	2.9	3.1

Financial results



Q1 22 Highlights

Millions of Euro	Jan-Mar	Jan-Mar	
Audiovisual	2022	2021	Change
Television Advertising	159.7	156.8	1.8%
Digital Advertising	14.9	13.1	13.5%
Content Production and Distribution	14.3	14.7	(2.9%)
Other Income	7.3	8.1	(8.9%)
Net Revenues	196.2	192.7	1.8%

Millions of Euro	Jan-Mar	Jan-Mar	
Radio	2022	2021	Change
Net Revenues	15.6	13.9	12.8%

Back Up Slides

2021 Results in € mill: P&L

	2021	2020	YoY
Net Revenues	963.3	866.3	+11.2%
OPEX	790.8	792.0	-0.2%
OPEX proforma*	790.8	755.5	+4.7%
EBITDA	172.5	74.3	+132.3%
<i>EBITDA Margin</i>	<i>17.9%</i>	<i>8.6%</i>	
EBITDA proforma*	172.5	110.8	+55.7%
<i>EBITDA proforma Margin</i>	<i>17.9%</i>	<i>12.8%</i>	
EBIT	154.5	40.1	+285.1%
<i>EBIT Margin</i>	<i>16.0%</i>	<i>4.6%</i>	
EBIT proforma**	154.5	91.8	+68.3%
<i>EBIT proforma Margin</i>	<i>16.0%</i>	<i>9.5%</i>	
Net profit	118.5	23.9	+397.0%
<i>Net profit Margin</i>	<i>12.3%</i>	<i>2.8%</i>	

* Excluding the non-cash provision for voluntary severance scheme launched in Q420 in the amount of € 36.5 Mill

** Excluding the € 36.5 Mill non-cash provision from the voluntary severance scheme plus € 15.1 Mill non-cash impairment of Radio's goodwill

Source: Atresmedia's financial statements

2021 results in € mill: P&L

	2021	2020	YoY
Total Net Rev.	901.2	807.9	+11.5%
OPEX	739.5	736.1	+0.5%
OPEX proforma*	739.5	704.5	+5.0%
EBITDA	161.7	71.9	+124.9%
<i>EBITDA Margin</i>	<i>17.9%</i>	<i>8.9%</i>	
EBITDA proforma*	161.7	103.5	+56.3%
<i>EBITDA proforma Margin</i>	<i>17.9%</i>	<i>12.8%</i>	
EBIT	146.3	55.5	+163.6%
<i>EBIT Margin</i>	<i>16.2%</i>	<i>6.9%</i>	
EBIT proforma*	146.3	87.1	+68.0%
<i>EBIT proforma Margin</i>	<i>16.2%</i>	<i>10.8%</i>	

* Excluding the non-cash provision for voluntary severance scheme in the amount of € 31.6 Mill

Source: Atresmedia`s financial statements

2021 Results in € mill: P&L

	2021	2020	YoY
Net Revenues	70.8	67.0	+5.6%
OPEX	59.9	64.6	-7.3%
OPEX proforma*	59.9	59.7	+0.4%
EBITDA	10.8	2.4	+352.7%
<i>EBITDA Margin</i>	<i>15.3%</i>	<i>3.6%</i>	
EBITDA proforma*	10.8	7.3	+47.7%
<i>EBITDA proforma Margin</i>	<i>15.3%</i>	<i>11.0%</i>	
EBIT	8.3	-0.2	n/a
<i>EBIT Margin</i>	<i>11.7%</i>	<i>n/a</i>	
EBIT proforma*	8.3	4.7	+74.3%
<i>EBIT proforma Margin</i>	<i>11.7%</i>	<i>7.1%</i>	

* Excluding the non-cash provision for voluntary severance scheme in the amount of € 4.9 Mill

Source: Atresmedia's financial statements

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